

Message Text

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72

ORIGIN COME-00

INFO OCT-01 AF-10 ISO-00 CIAE-00 EB-11 INR-11 LAB-06

NSAE-00 PA-04 RSC-01 SIL-01 USIA-15 PRS-01 L-03 /064 R

66615

DRAFTED BY COMM/BIC/OIM/CA/FAOCWIEJA/BKY/JK

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COM/BIC/OIM/MSPRINGMAN

STATE/EB/CBA/OCA/BR: I.A. WILLIAMSON

----- 010452

P 082104Z AUG 74

FM SECSTATE WASHDC

TO AMEMBASSY KINSHASA PRIORITY

AMEMBASSY LAGOS PRIORITY

AMEMBASSY LUSAKA PRIORITY

AMEMBASSY NAIROBI PRIORITY

INFO AMCONSUL LUBUMBASHI PRIORITY

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E.O. 11652:N/A

TAGS: BEXP, CG, NI, ZA, KE

SUBJECT: PROPOSED RAILWAY EQUIPMENT TRADE MISSION -
MARCH 1975

REF: STATE A-1612 DTD 10/16/73

1. WE PROPOSE SENDING A TRADE MISSION TO ZAIRE,
NIGERIA, AND ONE OR BOTH OF THE OTHER ACTION POSTS
IN MARCH, 1975. THE PRODUCT CATEGORY, SUBJECT TO
REFINEMENT THROUGH POST-CONDUCTED MARKET RESEARCH, WILL
INCLUDE LOCOMOTIVES AND ROLLING STOCK, MAINTENANCE OF
WAY EQUIPMENT, SIGNALING AND COMMUNICATIONS EQUIPMENT,
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PARTS, AND REPAIR SHOP EQUIPMENT.

2. SPECIFIC SIC NUMBERS AND DESCRIPTIONS FOR
PROSPECTIVE MISSION MEMBERS WILL INCLUDE THE FOLLOWING:

3531 - RAILWAY TRACK EQUIPMENT - RAIL LAYING AND
TAMPING EQUIPMENT, BALLAST DISTRIBUTORS, CRANES, ETC.

3621 - RAILWAY MOTORS AND CONTROL EQUIPMENT, ELECTRIC.

3662 - RAILROAD SIGNALING DEVICES, ELECTRIC;
COMMUNICATIONS EQUIPMENT, MOBILE AND MICROWAVE.

3743 - RAILROAD CARS AND CAR EQUIPMENT; LOCOMOTIVES
AND PARTS; RAILWAY MAINTENANCE CARS.

3549 - WELDING AND CUTTING APPARATUS, EXCEPT ELECTRIC;
METALWORKING MACHINERY.

3623 - WELDING APPARATUS, ELECTRIC.

3541 - MACHINE TOOLS, METAL CUTTING - TYPES.

3545 - MACHINE TOOL ACCESSORIES

3. ACTION REQUESTED: POSTS ARE REQUESTED TO CABLE
THEIR COMMENTS AS TO APPROPRIATENESS OF MISSION THEME,
ITINERARY AND TIMING BY AUG. 15. BECAUSE OF SHORT LEAD TIME,
POSTS REQUESTED CABLE NLT AUG. 29 FOLLOWING BRIEF DATA TO
SUPPORT RECOMMENDATION.

A) PRODUCTS OR PRODUCT SUB CATEGORIES WITH BEST SALES
POTENTIAL.

B) STRUCTURE OF RAILWAY SECTOR, E.G.

- NUMBER OF COMPANIES WITH NAMES AND ADDRESSES

- SIZE OF SYSTEM IN MILES OF TRACK

- INVENTORY (E.G. NUMBERS) OF ROLLING AND MOTIVE
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STOCK. REPORT NUMBER OF LOCOMOTIVES BY TYPE (E.G., DIESEL,
ELECTRIC, STEAM)

- MILES OF TRACK CONTROLLED BY AUTOMATIC SIGNALING DEVICES

- DESCRIPTION OF COMMUNICATIONS SYSTEMS IN USE BY RRS

- PLANS FOR EXPANSION AND MODERNIZATION WITH FOCUS

ON PROBABLE EQUIPMENT NEEDS

C) NAMES AND ADDRESSES OF AGENTS AND DISTRIBUTORS OF
PRODUCT CATEGORY.

4. FOR LAGOS: MATERIALS HANDLING EQUIPMENT TRADE MISSION
HAS BEEN CANCELLED. WE WOULD APPRECIATE SUBMISSION OF
RAILROAD SECTOR AIRGRAM ASAP, AS DISCUSSED BY RYDLUN AND
BLODGETT.
KISSINGER

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NNN

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